# ORIGINAL

# Snell & Wilmer

One Arizona Center Phoenix, AZ 85004-2202 602.382.6000 602.382.6070 (Fax) www.swlaw.com



MOTH PUN

AT OCH DOWN SOLON DOCKET COMMOD 0000084901

ORANGE COUNTY

2800

PHOENIX

SALT LAKE CITY

TUCSON

Bradley S. Carroll, Esq. 602.382.6578 bcarroll@swlaw.com

May 14, 2008

### VIA HAND DELIVERY

Richard Boyles Utilities Engineer Utilities Division Arizona Corporation Commission 1200 West Washington Street Phoenix, Arizona 85007-2927

Re:

STAFF'S APRIL 15, 2008, LETTER OF INSUFFICIENCY AND ACCIPITER COMMUNICATIONS, INC. DBA ZONA COMMUNICATION'S RESPONSES TO STAFF'S FIRST SET OF DATA REQUESTS DOCKET NOS. T-02847A-08-0164 and T-01051B-08-0164

Dear Mr. Boyles:

Enclosed are Zona Communications' Responses to Staff's First Set of Data Requests dated April 15, 2008. Please do not hesitate to contact me if you have any questions.

Sincerely,

Snell & Wilmer

Bradley S. Carroll

BSC:dcp Enclosure

cc:

Docket Control (original and 15 copies)

Patrick Sherrill (via e-mail)

Norman Curtright, Esq. (via e-mail)

Reed Peterson (via e-mail)

Arizona Comporation Commission
DOCKETED

MAY 1 4 2008

DOCKETED DY

### **April 15, 2008**

Please provide copies of any data requests served on Accipiter Communications Inc. ("Accipiter," "Zona," or the "Company") by any other **STF 1.1** 

party in this docket and Accipter's responses thereto.

Zona has not received any data requests by any other party in this docket. Response:

Prepared by: Patrick Sherrill President/CEO

**Zona Communications** 

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

## **April 15, 2008**

STF 1.2 Has Zona received any requests for service from anyone located within the

area referred to in the Joint Application as the Zona Extension Area? If yes,

please attach copies of the requests.

Response: Zona received a request from Harvard Investments. A copy of the request is

attached as Exhibit A to this response.

Prepared by: Patrick Sherrill

President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

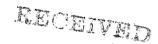
Phoenix, Arizona 85027-2641

623-455-4500

# Exhibit A to STF 1.2



# HARVARD INVESTMENTS A HILL COMPANY



May 1, 2007

Mr. Patrick Sherrill Accipiter Communications President and Chief Executive Officer 2238 West Lone Cactus Drive, Suite 100 Phoenix, Arizona 85255

RE: Lake Pleasant 5000 Service Area

Dear Mr. Sherrill:

Thank you for your April 6<sup>th</sup> proposal to service the Lake Pleasant 5000 development. I enjoyed learning about Accipitor and would like to confirm Harvard Investments acceptance of the offer to serve the Lake Pleasant 5000 area.

If there are any documents and or contracts to continue the process please forward them to my office.

Sincerely,

Christogher J. Cacheris

cc: Mr. Tim Pohland, Cyclone Consulting Services

### **April 15, 2008**

STF 1.3 Has Zona received any requests for service from anyone located within the

area referred to in the Joint Application as the Qwest Extension Area? If yes,

please attach copies of the requests.

Response: Zona has not received any requests for service from anyone located within the

Qwest Extension Area.

Prepared by: Patrick Sherrill

President/CEO

**Zona Communications** 

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

## **April 15, 2008**

STF 1.4 Do potential customers to whom service has not been extended currently exist

in the Qwest Extension Area? If yes, please identify the quantity, their

approximate location and the reasons for which Zona has not extended service.

Response: Zona is not aware of any unserved potential customers. It is our understanding

that Qwest has an existing establishment in this area that is served by Qwest's

facilities.

Prepared by: Patrick Sherrill

President/CEO

**Zona Communications** 

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

# **April 15, 2008**

**STF 1.5** 

Does Zona continue to believe that the financing that was approved in Decision 68913 is sufficient for the construction of facilities to serve the Lake Pleasant 5000 property? If no, how does Zona propose to make up any shortfall?

Response:

Zona believes that the financing approved in Decision 68913 is sufficient for construction of facilities to serve the Lake Pleasant 5000 property.

Prepared by:

Patrick Sherrill President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

### **April 15, 2008**

STF 1.6 Please describe the facilities Zona would construct to serve the Lake Pleasant

5000 property and the types of services offered.

Response: Zona proposes to construct fiber-to-the-home network facilities as we have

deployed within other master-planned communities within our service area. We would offer our full suite of services to customers in the Lake Pleasant 5000 property, which currently includes basic telephone, custom calling and CLASS telephone features, long distance, and broadband internet services. We will also be able to provide high-capacity data circuits which are normally

required for some business applications.

Prepared by: Patrick Sherrill

President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

# **April 15, 2008**

STF 1.7 What is the estimated timeframe for when the developer would begin sales at

the Lake Pleasant 5000 property?

Response: It is Zona's understanding that the development is currently still in planning

stages and Zona has not been advised of any firm date for the beginning of

sales.

Prepared by: Patrick Sherrill

President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

### **April 15, 2008**

STF 1.8 When would Zona be required to start constructing its facilities within the

Lake Pleasant 5000 property?

Response: As stated in it response in STF 1.7 above, it is Zona's understanding that the

development is currently still in planning stages and Zona has not been advised of any firm date for the beginning of sales. Once the developer notifies Zona specifically when it will start construction of the development, and after the Commission approves this application for an extension of its CC&N, Zona will

schedule the construction of its facilities within the Lake Pleasant 5000

property.

Prepared by: Patrick Sherrill

President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

### **April 15, 2008**

STF 1.9 Does Zona know who will provide cable video services in the Lake Pleasant

5000 property? If yes, please supply the name of the cable video provider.

Response: Zona does not have knowledge of any other cable video service providers who

may choose to serve Lake Pleasant 5000.

Prepared by: Patrick Sherrill

President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

## **April 15, 2008**

STF 1.10 What would the impact be if the FCC were not to approve a Study Area waiver

for the proposed exchange of service areas?

Response: If the FCC did not approve the Study Area Waiver, Zona would not be able to

utilize the NECA tariffs to charge interexchange carriers for switched or special access. Additionally, Zona would not be able to participate in the NECA pool, and would not receive Federal USF as an ILEC. Further, Zona would be required to apply separate accounting, jurisdictional separations, and

access charge rules just for the Zona Extension Area.

Prepared by: Patrick Sherrill

President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500

## **April 15, 2008**

**STF 1.11** 

Should the exchange of service area be approved, how does Accipiter anticipate that its receipt of funds from the Federal Universal Service Fund will be impacted?

Response:

To the extent that Zona's initial investment to serve the Zona Extension Area could increase its average investment per access line, Zona's Federal USF could increase. However, as the development begins to achieve density and thus decreases Zona's average investment per access line, Federal USF could decrease.

Prepared by:

Patrick Sherrill
President/CEO
Zona Communications
2238 West Lone Cactus Drive, Suite 100
Phoenix, Arizona 85027-2641

623-455-4500

## **April 15, 2008**

**STF 1.12** 

For what reasons did Accipiter agree to the proposed exchange of service area with Qwest and why does Accipiter believe such a transfer is in the Public Interest?

Response:

Zona agreed to the exchange of service area, and believes that such exchange is in the public interest, because it allows both Qwest and Zona to provide service by the company whose facilitates are best situated to serve each of the areas being transferred. Additionally, Zona believes that the public interest is further served by this transfer because it will ensure that future residents and businesses in the respective areas have access to Eligible Telecommunications Carriers.

Prepared by:

Patrick Sherrill
President/CEO
Zona Communications
2238 West Lone Cactus Drive, Suite 100
Phoenix, Arizona 85027-2641
623-455-4500
psherrill@teamzona.com

### **April 15, 2008**

STF 1.13 Are there any developments that extend across the boundary of Accipiter's

current service area and the Zona Extension area? If yes, please describe.

Response: Zona is not aware of any developments that extend across the boundary of the

current service area and the Zona Extension Area.

Prepared by: Patrick Sherrill

President/CEO

Zona Communications

2238 West Lone Cactus Drive, Suite 100

Phoenix, Arizona 85027-2641

623-455-4500